

3Q17 Fact Sheet

Corporate Overview

ENGIE Brasil Energia (EBE) develops and operates power plants, being also an active player in the energy trading activity.

EBE is part of the largest independent power producer group in Brazil with an own installed capacity of 7,070 MW, which comprises about 6.9% of the total capacity in the country. The generating complex totals 31 plants, of which nine are hydroelectric power plants, four thermoelectric and 18 fired from complementary sources: three biomass-fired plants, eleven wind power plants, three small hydroelectric plants and one solar plant.

ENGIE Brasil Energia - Consolidated						
(In millions of R$)	3Q17	3Q16	Chg.	9M17	9M16	Chg.
Net Revenue from Sales (NRS)	1,654.7	1,602.8	3.2%	4,942.6	4,776.2	3.5%
Results from Operations (EBIT)	546.7	648.7	-15.7%	1,969.7	1,881.1	4.7%
Ebitda [1]	710.8	807.1	-11.9%	2,451.8	2,351.5	4.3%
Ebitda / NRS - (%)[1]	43.0	50.4	-7.4 p.p.	49.6	49.2	0.4 p.p.
Net Income	358.0	396.9	-9.8%	1,299.9	1,072.7	21.2%
Return On Equity (ROE) [2]	27.1	25.4	1.7 p.p.	27.1	25.4	1.7 p.p.
Return On Invested Capital (ROIC) [3]	24.9	24.2	0.6 p.p.	24.9	24.2	0.6 p.p.
Net Debt [4]	1,464.0	765.0	91.4%	1,464.0	765.0	91.4%
Gross Power Production (avg MW) [5]	4,076	5,104	-20.1%	4,134	5,172	-20.1%
Energy Sold (avg MW)	4,008	3,933	1.9%	4,033	3,960	1.8%
Average Net Sales Price (R$/MWh) [6]	181.04	181.23	-0.1%	179.76	179.57	0.1%
Number of Employees - Total	1,134	1,207	-6.0%	1,134	1,207	-6.0%
EBE Employees	1,086	1,169	-7.1%	1,086	1,169	-7.1%
Employees on Under Construction Plants	48	38	26.3%	48	38	26.3%

(1) EBITDA represents: net income + income tax and social contribution + financial results + depreciation and amortization.
(2) ROE: net average equity for the past 4 quarters / shareholders' equity.
(3) ROIC: EBIT / invested capital (invested capital: debt – cash and cash equivalents – deposits earmarked for debt servicing + SE).
(4) Adjusted amount, net of gains from hedge operations.
(5) Total electricity output from the plants operated by ENGIE Brasil Energia.
(6) Net of taxes and exports.

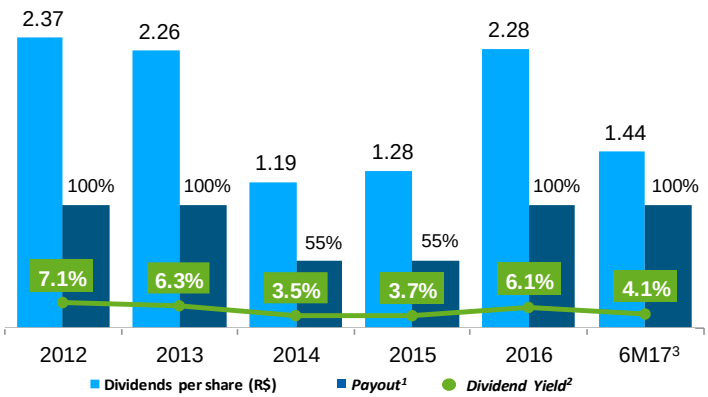
A total of 85% of all the Company's installed capacity in Brazil comes from clean, renewable sources with low greenhouse gas emissions, a position which has been further enhanced by the construction of new wind farms in the Northeast region of the country.

Capital Markets

ENGIE Brasil Energia's shares closing price ended the third quarter of 2017 at R$ 36.25 per share, translating into a market capitalization of R$ 23.7 billion. The Company is listed on the B3 Novo Mercado, formed by companies that voluntarily commit to adopting corporate governance practices that go beyond legal obligations. EBE's common shares are traded under the ticker EGIE3 and its Level 1 American Depositary Receipts (ADR) traded on the over-the-counter (OTC) market under the EGIEY symbol, where each ADR corresponds to one common share.

Dividend Policy

- By-law minimum payout: 30% of payable net income.
- Management commitment: minimum payout of 55% of payable net income.
- 2 dividends per year.



Notes:
[1] Considers the annual payable net income.
[2] Based on volume-weighted closing price of ON shares in the period.
[3] Excluding the interests on shareholders' equity for 2017, in the amount of R$ 424.5 million (R$ 0.6503 per share).

Ratings

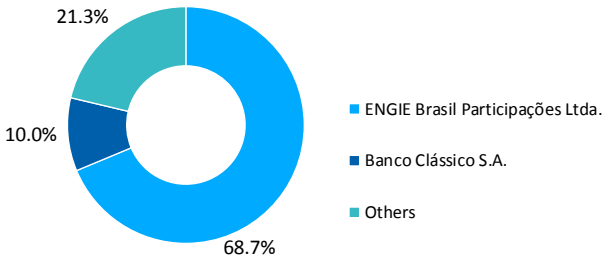
ENGIE Brasil Energia's credit rating is evaluated periodically by Fitch Ratings. In April 2017, the agency reiterated its Long Term National Rating at **'AAA(bra)'**, with a stable outlook, and on a global scale, **'BB+'** with a negative outlook, albeit still above sovereign rating.

EGIE3 NOVO MERCADO BM&FBOVESPA IBOVESPA · Índice de Energia Elétrica IEE · Índice de Ações com Governança Corporativa Diferenciada IGC · Índice de Ações com Tag Along Diferenciado ITAG

3Q17 Fact Sheet

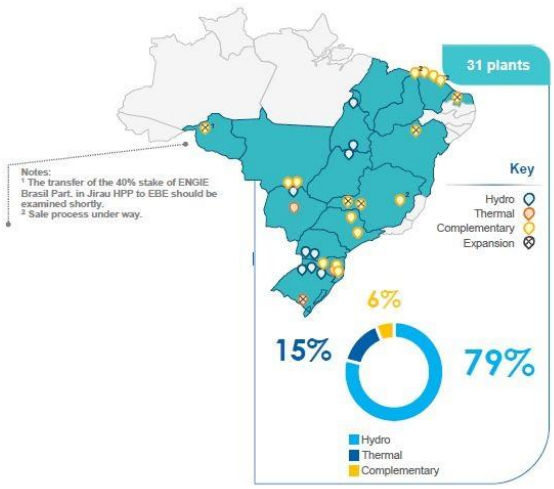
Ownership Structure

ENGIE Brasil Energia is controlled by French-Belgian group ENGIE, the world's largest independent energy producer, with a worldwide installed capacity of 112.7 GW. ENGIE operates throughout the energy value chain, in exploration and production, as well as transportation, distribution and trading of electricity and natural gas. ENGIE Brasil Participações accounts for 68.71% of the Company's capital.

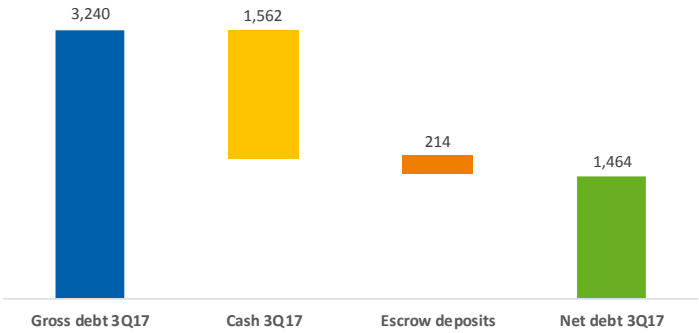


Own Installed Capacity – 7,070 MW

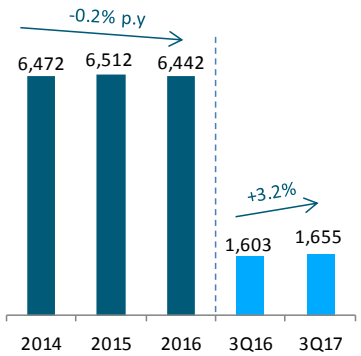
(On 10/26/2017)



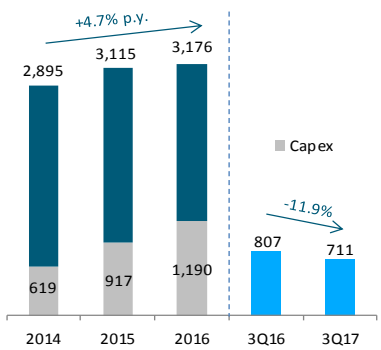
Indebtedness (R$ million)



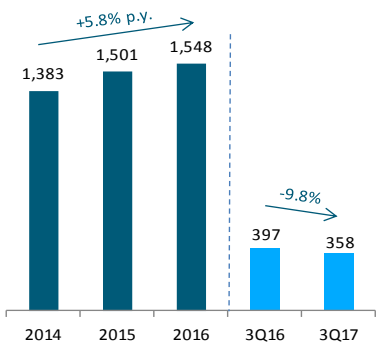
Net Revenue (R$ million)



Ebitda (R$ million)



Net Income (R$ million)



Investor Relations

Rua Paschoal Apóstolo Pítsica, 5064 – CEP 88025-255 Florianópolis – SC
Phone: (48) 3221-7221 Fax: (48) 3221-7166
www.ENGIEenergia.com.br / ri.BREnergia@engie.com

Índice de Sustentabilidade Empresarial ISE 2017 | vigeo eiris RANKING EMERGING 70 | FTSE4Good | Índice Utilidade Pública BM&FBOVESPA UTIL